SHARP®

State of California

Digital Copiers and Associated Services 1S-05-36-20

Contract Period July 7, 2005 through July 6, 2008

Pure inspiration.

All winning strategies begin the same way: with a good idea. Communicating that idea is paramount to success. That's why businesses and workgroups rely on Sharp digital document systems. With a **Sharp multi-functional product**, you can generate **reports, publish booklets, and create presentations** that are high in quality and express professionalism. Now every document will boast the **crisp text, clean images, and brilliant colors** that are the hallmarks of Sharp — and the showcase for your ideas.

There's a **Sharp multi-functional product** for virtually every document requirement, whether you need the multi-tasking capabilities of our multi-functional products or the "out of the box" output of our network printers. Connect one with your workgroup and you'll immediately **boost your productivity**, because **Sharp multi-functional products** have output speeds ranging from 16 to 70 pages per minute, and they're designed to meet every demand. You'll also broaden your capabilities — you can **print, copy, scan, fax, and finish documents**. Plus every **multi-functional product** is loaded with Sharp software, so they're easy to use and simple to manage across your network. The result? Professional brochures, postcards, newsletters, and countless other creations that **communicate the inspiration** behind every one of your ideas.

Look for this symbol to protect your information.

Personnel and medical records, strategic plans, salary grade levels, and countless other **sensitive documents** are printed, copied, scanned, and faxed inside state agencies every day. So take advantage of some of the **latest security technology** marked throughout this catalog with the lock symbol. Keep an eye out for even more **security offerings from Sharp** in the future.

Look for this symbol for award winning Sharp products.

Year after year, Sharp receives prestigious accolades from virtually every independent office equipment evaluator. Sharp's copiers, color devices, fax-based solutions, multi-functional products and software solutions continue to claim the most coveted **industry awards.** Even the most demanding critics, including BERTL and Buyers Laboratory cite **Sharp's unrivaled commitment to quality**. That's why government agencies, educational institutions and large corporations throughout the world insist on Sharp office equipment. They need award-winning products to translate their ideas into successful presentations. **They need Sharp!**

State of California Copier Contract # IS-05-36-20
Effective: 7/07/2005 - 7/06/08
Vendor/Supplier Address for Purchase Orders:
Sharp Electronics Corporation
C/o Local Authorized Dealer (Insert Name)
Sharp Plaza, Box B
Mahwah, NJ 07430-2135

Phone: (201) 529-8932

Fax Orders to: (800) 245-2815

Email Orders to: snapstateofca@sharpsec.com

State web address: Sharpbiznet.com\stofca

Payment Address:
Sharp Electronics Corporation
Dept. LA 21173
Pasadena, CA 91185-1173
Payment Terms: Net 45 Days
Warranty: All equipment ordered under this contract includes a 90 day warranty that includes all supplies.
Delivery: 30 days for 4 machines or less A.R.O.
       45 days for 5 machines or more A.R.O.

Contact Information
Northern California:
Robin Craft Ahmuty - Contract Manager
Home Office: 916-395-1687
Email: craftr@sharpsec.com

Southern California:
Craig Pulver
Home Office: 480-890-8163
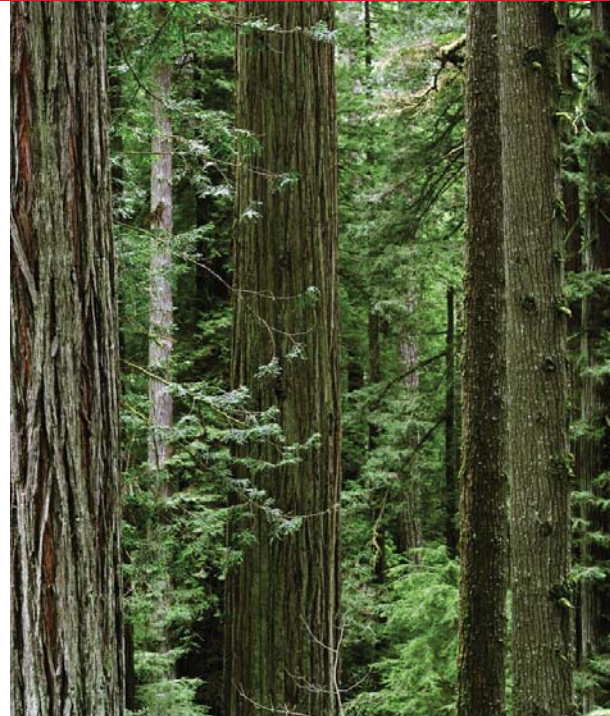Cell: 602-300-0962
Email: pulverc@sharpsec.com

Please Note: All machines pictured are fully configured with accessories.

SHARP'S COMMITMENT TO THE ENVIRONMENT.

Sharp's historical commitment to meeting the needs of our customers can only be matched by our pledge to protect our local and global environment by:

- Achieving ISO 14001 Certification.
- Designing energy star compliant products to protect our natural resources.
- Testing our toner and developer products to assure they are non-hazardous under the Federal Resource Conservation and Recovery Act (RCRA).
- Continuing to improve methods to reduce the amount of ozone emissions.
- Making toner bottles for easy recycling.
- Using reduced amounts of styrofoam in packaging.
- Designing systems which feature reduced audible noise levels.

SHARP'S AWARD WINNING MULTI-FUNCTIONAL PRODUCTS

Year after year, Sharp receives prestigious accolades from virtually every independent office equipment evaluator. Sharp's copiers, color devices, fax-based solutions, multi-functional products and software solutions continue to claim the most coveted industry awards. Even the most demanding critics, including BERTL and Buyers Laboratory, cite Sharp's unrivaled commitment to quality. That's why government agencies, educational institutions and large corporations throughout the world insist on Sharp office equipment. They need award-winning products to translate their ideas into successful presentations. They need Sharp!

AR-M162	**Better Buys for Business "Editor's Choice"**
AR-M162	**Buyers Lab "Pick of the Year"**
AR-M277	**Buyers Lab "Highly Reliable"**
AR-M277	**BERTL's Best Award**
AR-M355N	**Buyers Lab "Pick of the Year"**
AR-M455U	**Better Buys for Business "Editor's Choice"**
AR-M455U	**BERTL "Highly Recommended"**
AR-M455N	**Buyers Lab "Pick of the Year"**
AR-M455N	**Better Buys for Business "Editor's Choice"**
AR-M455N	**BERTL "Highly Recommended"**
AR-M550N/U	**BERTL "Highly Recommended"**
AR-M550N/U	**Buyers Lab "Pick of the Year"**
AR-M550N/U	**Buyers Lab "Highly Reliable"**

Advanced versatility for all your business needs.

The Sharp AR-M162 Digital Document System delivers advanced performance for today's small office all in a value-driven, multifunctional copier. With a 250 sheet paper capacity, 100 sheet bypass tray and standard 600 dpi host-based printing, this compact performer can easily keep pace with even the most demanding offices.

AR-M162
16 Pages Per Minute

- 16 PPM Digital Simplex Multi-Functional Copier/Printer
- 16 MB Memory
- Document Cover
- One 250 Sheet Paper Tray and 100 Sheet Bypass Tray
  - Total of **350 Sheets** Paper Supply

Contract Price

AR-M162	16 PPM Digital Simplex Multi-Functional Copier	$1,250
AR-SP6N	40 Sheet Single Pass Feeder	200
		$1,450

Contract Price with Network Upgrade

AR-M162	16 PPM Digital Simplex Multi-Functional Copier	$1,250
AR-SP6N	40 Sheet Single Pass Feeder	200
AR-NB3	Network Printing Expansion Kit	330
		$1,780

Sharp Recommended Package

AR-M162	16 PPM Digital Simplex Multi-Functional Copier	$1,250
AR-SP6N	40 Sheet Single Pass Feeder	200
AR-EB9	Electronic Sort Kit	190
AR-D5133NT	Surge Protector/Power Filter	102
		$1,742

Sharp Recommended Accessories*

AR-EB9	Electronic Sort Kit	$190
AR-D5133NT	Surge Protector/Power Filter	$102

features at a glance

- 5-line LCD display
- 350 sheet paper capacity includes 100 sheet bypass tray, upgradeable to 850 sheets (with options)
- 16 MB standard memory, upgradeable to 288 MB
- 600 dpi host-based PC printing system
- Full color 600 x 600 dpi PC scanning
- Sharpdesk integrated desktop document management software for managing scanned files
- Optional super G3 fax kit
- Optional electronic sorting and offset stacking separates each print/copy job for easy retrieval
- Optional network printing with AR-NB3

AR-EB9 necessary for Network Printing

* For all accessories see Accessory Table

AR-M277
27 Pages Per Minute

- 27 PPM Digital Duplex Multi-Functional Copier/Printer
- 48 MB Memory
- 100 Sheet Reversing Automatic Document Feeder
- Two 500 Sheet Paper Tray and 100 Sheet Bypass Tray
  - Total of 1,100 Sheets Paper Supply

Contract Price

AR-M277	27 PPM Digital Duplex Multi-Functional Copier	$3,100

Contract Price with Network Upgrade

AR-M277	27 PPM Digital Duplex Multi-Functional Copier	$3,100
AR-P17	Print Controller with built-in NIC (supports Windows® environments)	550
		$3,650

Sharp Recommended Packages

AR-M277	27 PPM Digital Duplex Multi-Functional Copier	$3,100
AR-237ABH	Deluxe Copier Cabinet w/Door	125
AR-D5133NT	Surge Protector/Power Filter	102
		$3,327

AR-M277	27 PPM Digital Duplex Multi-Functional Copier	$3100
AR-FN5N	2-Tray Staple Stacker Finisher	825
AR-237ABH	Deluxe Copier Cabinet w/Door	125
AR-D5133NT	Surge Protector/Power Filter	102
		$4,152

Sharp Recommended Accessories*

AR-237ABH	Deluxe Copier Cabinet w/Door	$125
AR-FN5N	2-Tray Staple Stacker Finisher	$825
AR-D5133NT	Surge Protector/Power Filter	$102
AR-NC5J	NIC for Apple & Novell Networks	$300

* For all accessories see Accessory Table

Sophisticated features & advanced multi-function capabilities.

With today's accelerated pace of business, the ability to multi-task is essential. That's why Sharp designed the new AR-M277 Digital Copier/Printer. With standard features that include a 100 sheet reversing document feeder, auto-duplexing, and 1200-dpi laser output, it delivers the performance and reliability required in today's demanding workplace.

features at a glance

- Touch-screen LCD display for easy operation
- 100 sheet reversing automatic document feeder
- 1,100 sheet standard paper capacity upgradeable to 2,100 sheets
- 100 sheet multi-sheet bypass tray
- Mixed size original detection
- Automatic trayless duplex copying and printing
- Electronic sorting
- 48 MB total standard memory
- Offset stacking with paper shifter
- JBIG speed-enhanced PC printing system
- USB-2.0 and IEEE 1284 bi-directional parallel interfaces
- Optional integrated super G3 fax
- Optional data security kit

Setting the standard for multi-tasking and productivity.

In today's business, you need to stay one step ahead. With Sharp's new designed AR-M355 and AR-M455 Digital Multi-Functional Products, it's never been so easy. Best-in-class multi-function features allow you to get more done, in considerably less time. With powerful copy, print, scan, and fax capabilities, these multi-faceted performers will become the heart of your workgroup and the center of productivity. Available in both N & U models, Sharp makes it easy to select the copier/printer that fits your needs today while providing the flexibility you need as your business grows.

features at a glance

- Innovative, Scan² Technology scans both sides of a 2 sided document in one pass, minimizing paper misfeeds, and maximizing productivity

- 50 sheet duplex single pass feeder for incredible efficiency

- Fast 35 and 45 PPM print speed

- Scan-once, print-many technology

- 600 dpi resolution for superior quality text and graphics

- Various image editing functions: margin shift, edge/center erase, dual page copy, and multi-shot

- 40 GB hard drive offers heightened speed and processing power (standard on N versions, optional on U versions)

- IP/MAC address filtering with security-enabled network interface card (standard on N versions, optional on U versions)

- Accepts up to 97 lb. index from available multi-purpose trays enables you to produce professional-looking documents in-house

AR-M355UA
35 Pages Per Minute Copier

35 PPM Digital Upgradeable Copier with 2,000 Sheet Paper Tray, 2 x 500 Drawers 100 Sheet Bypass Tray with Scan² Technology

Contract Price and Recommended Package‡

AR-M355UA	35 PPM Digital Multi-Functional Copier	$3,730
AR-DU4	Duplex Module with Bypass	200
AR-FN6	Finisher/Stapler	480
		$4,410

Optional Recommended Package

AR-M355UA	35 PPM Digital Multi-Functional Copier	$3,730
AR-DU3	Duplex Module	215
AR-FN7	Saddle-Stitch Finisher/Stapler	1,425
AR-D5133NT	Surge Protector/Power Filter	102
		$5,472

AR-M355NA
35 Pages Per Minute Copier - **Networked**

35 PPM Digital Networked Copier with 2,000 Sheet Paper Tray, 2 x 500 Drawers 100 Sheet Bypass Tray with Scan² Technology

Contract Price and Recommended Package‡

AR-M355NA	35 PPM Networked Digital Multi-Functional Copier/Printer	$4,130
AR-DU4	Duplex Module with Bypass	200
AR-FN6	Finisher/Stapler	480
		$4,810

Optional Recommended Package

AR-M355NA	35 PPM Networked Digital Multi-Functional Copier/Printer	$4,130
AR-DU3	Duplex Module	215
AR-FN7	Saddle-Stitch Finisher/Stapler	1,425
AR-D5133NT	Surge Protector/Power Filter	102
		$5,872

‡ Surge protector recommended with contract price

AR-M455UA

45 Pages Per Minute Copier

45 PPM Digital Upgradeable Copier with 2,000 Sheet Paper Tray, 2 x 500 Drawers 100 Sheet Bypass Tray with Scan² Technology

Contract Price and Recommended Package‡

AR-M455UA	45 PPM Digital Multi-Functional Copier	$4,465.52
AR-DU4	Duplex Module with Bypass	200.00
AR-FN6	Finisher/Stapler	480.00
		$5,145.52

Optional Recommended Package

AR-M455UA	45 PPM Digital Multi-Functional Copier	$4,465.52
AR-DU3	Duplex Module	215.00
AR-FN7	Saddle-Stitch Finisher/Stapler	1,425.00
AR-D5133NT	Surge Protector/Power Filter	102.00
		$6,207.52

AR-M455NA

45 Pages Per Minute Copier - **Networked**

45 PPM Digital Networked Copier with 2,000 Sheet Paper Tray, 2 x 500 Drawers 100 Sheet Bypass Tray with Scan² Technology

Contract Price and Recommended Package‡

AR-M455NA	45 PPM Networked Digital Multi-Functional Copier/Printer	$4,865.52
AR-DU4	Duplex Module with Bypass	200.00
AR-FN6	Finisher/Stapler	480.00
		$5,545.52

Optional Recommended Package

AR-M455NA	45 PPM Networked Digital Multi-Functional Copier/Printer	$4,865.52
AR-DU3	Duplex Module	215.00
AR-FN7	Saddle-Stitch Finisher/Stapler	1,425.00
AR-D5133NT	Surge Protector/Power Filter	102.00
		$6,607.52

scan²
Empowered with
Scan² Technology

Sharp Recommended Accessories*
Compatible with the AR-M355 and AR-M455

AR-FR22U	Data Security Kit (U version)	$226
AR-FR21U	Data Security Kit (N version)	$226
AR-FN6	Finisher / Stapler	$480
AR-FN7	Saddle-Stitch Finisher/Stapler	$1,425
AR-PN1B	3 Hole Punch Module (Requires AR-FN7)	$350
AR-DU3	Duplex Module	$215
AR-DU4	Duplex Module with Bypass	$200
AR-D5133NT	Surge Protector/Power Filter	$102

* For all accessories see Accessory Table
‡ Surge protector recommended with contract price

Do more than you ever thought possible.

With today's accelerated pace of business, you need the ability to respond at a moment's notice. Keep your business moving and drive your vision forward with Sharp's AR-M550 Digital Multi-Functional Product. Versatile input and output features enable workgroups & busy departments to adopt a truly digital workflow & communicate more effectively. Available in both N and U versions, Sharp makes it easy to select the multi-functional product that fits your needs today and provides the flexibility for growth as your business evolves.

features at a glance

- Innovative, **Scan²** Technology scans both sides of a 2 sided document in one pass, minimizing paper misfeeds, and maximizing productivity

- 150 sheet feeder with **Scan²** Technology outputs at 65 ipm (images per minute) simplex and 76 ipm duplex for incredible efficiency

- 3,100 sheet standard paper capacity upgradeable to 6,600 sheets

- 3.9 seconds first copy time

- Standard document filing enables users to easily archive documents

- Standard 40 GB hard drive stores approximately 60,000 pages

- TIFF and PDF direct printing

- Standard tandem print/copy capability with N version

- Permanent font and form storage

- Duplexing on stocks up to 110 lb. index from 3 different paper trays

- 600 dpi resolution for razor-sharp text and graphics

AR-M550U
55 Pages Per Minute Copier

- 55 PPM Digital Upgradeable Copier
- Duplexing Single Pass Feeder
- Duplex Printing
- 40 GB Hard Disk Drive
- Total of 3,100 Sheets Paper Supply

Contract Price‡

AR-M550U	55 PPM Digital Multi-Functional Copier	$7,500
AR-F15	Two Tray Stapler Finisher	1,450
		$8,950

Sharp Recommended Packages

AR-M550U	55 PPM Digital Multi-Functional Copier	$7,500
AR-F16	Multi Position/Saddle Stitch Finisher	2,300
AR-D5143NT	20 AMP Power Filter	111
		$9,911

AR-M550U	55 PPM Digital Multi-Functional Copier	$7,500
AR-F15	Two Tray Stapler Finisher	1,450
AR-LC6	3,500 Sheet Large Capacity Paper Cabinet	700
AR-D5143NT	20 AMP Power Filter	111
		$9,761

AR-M550U	55 PPM Digital Multi-Functional Copier	$7,500
AR-F16	Multi Position/Saddle Stitch Finisher	2,300
AR-LC6	3,500 Sheet Large Capacity Paper Cabinet	700
AR-D5143NT	20 AMP Power Filter	111
		$10,611

‡ Surge protector recommended with contract price

AR-M550N

55 Pages Per Minute Copier - **Networked**

- 55 PPM Digital <u>Networked</u> Copier
- Duplexing Single Pass Feeder
- Duplex Printing
- 40 GB Hard Disk Drive
- Total of 3,100 Sheets Paper Supply

Contract Price‡

AR-M550N	55 PPM <u>Networked</u> Digital Multi-Functional Copier/Printer	$8,500
AR-F15	Two Tray Stapler Finisher	1,450
		$9,950

Sharp Recommended Packages

AR-M550N	55 PPM <u>Networked</u> Digital Multi-Functional Copier/Printer	$8,500
AR-F16	Multi Position/Saddle Stitch Finisher	2,300
AR-D5143NT	20 AMP Power Filter	111
		$10,911

AR-M550N	55 PPM <u>Networked</u> Digital Multi-Functional Copier/Printer	$8,500
AR-F15	Two Tray Stapler Finisher	1,450
AR-LC6	3,500 Sheet Large Capacity Paper Cabinet	700
AR-D5143NT	20 AMP Power Filter	111
		$10,761

AR-M550N	55 PPM <u>Networked</u> Digital Multi-Functional Copier/Printer	$8,500
AR-F16	Multi Position/Saddle Stitch Finisher	2,300
AR-LC6	3,500 Sheet Large Capacity Paper Cabinet	700
AR-D5143NT	20 AMP Power Filter	111
		$11,611

scan²
Empowered with
Scan² Technology

Sharp Recommended Accessories*
Compatible with the AR-M550

AR-FR11U	Data Security Kit	$277
AR-F15	Two Tray Stapler Finisher	$1,450
AR-F16	Multi Position/Saddle Stitch Finisher	$2,300
AR-LC6	3,500 Sheet Large Capacity Paper Cabinet	$700
AR-PN4B	Three Hole Punch Module	$400
AR-D5143NT	20 AMP Power Filter	$111

* For all accessories see Accessory Table
‡ Surge protector recommended with contract price

	AR-M162		AR-M277	
Deluxe High Copier Cabinet with Door	AR-205ABDH	$82.00	AR-237ABH	$125.00
Deluxe Low Copier Cabinet with Door	AR-205ABDL	81.00	AR-237ABL	98.00
250 Sheet Paper Feed Tray	AR-D24	220.00		
150 Sheet Paper Feed Tray	AR-D25	375.00		
500 Sheet Paper Feed Tray			AR-D21	285.00
Two 500 Sheet Paper Feed Tray (1,000 sheets total)			AR-D22	385.00
Three Tray Multiposition Staple/Sorter[4]			AR-F14	1,500.00
Two Tray Staple/Stacker Finisher[4]			AR-FN5N	825.00
Three Hole Punch Unit for AR-F14			AR-PN1B	350.00
40 Sheet Single Pass Feeder	AR-SP6N	200.00		
Job Separator Tray	AR-TR4	45.00	AR-TR3	27.00
Commercial Data Security Kit with updated software			AR-FR12U	226.00
Function Upgrade Kit[1,6]	AR-EB9	190.00		
Fax Expansion Kit 33.6 Kbps Super G3	AR-FX11	370.00	AR-FX7	625.00
8 MB Memory Expansion for Fax Expansion Kit	AR-MM9	100.00	AR-MM9	100.00
Network Printing/Scanning Expansion Kit[3]	AR-NB3	330.00	AR-NS2	450.00
Network Interface Card (10 Base T/100 Base T)*			AR-NC5J	300.00
PCL6 print controller with network interface*, [5]			AR-P17	550.00
Bar Code Font Kit[2]			AR-PF1	315.00
Post Script Expansion Kit[2]	AR-PK1N	190.00	AR-PK1N	190.00
NIC for Apple & Novell Networks			AR-NC5J	300.00
Digital 120 Volt, 15 Amps, Power Surge Suppression	AR-D5133NT	102.00	AR-D5133NT	102.00
256 Memory Expansion DIMM			Memory 256D	160.00
D Services		903.00		903.00

*Customer site installation/training includes set-up as printer ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. A Digital Site Survey is required.

[1]Function upgrade kit (dual function board) adds 16 MB memory, 100 page electronic sorting, JBIG speed enhanced printing, and USB-2.0 connection. The AR-EB9 is expandable to 272 MB with purchase of Memory 256D.

[2]The AR-M162 requires the AR-NB3. The AR-M277 requires AR-P17 print controller.

[3]The AR-NS2 requires the AR-P17 print controller with an additional 128 MB (Memory 128D) or 256 MB (Memory 256D) of memory.

[4]One Option Per Unit: AR-F14 three tray multi-position staple/sorter OR AR-FN5N two tray staple/stacker finisher OR AR-TR3 job separator tray

[5]AR-P17 built in NIC supports TCP/IP protocol for Microsoft Windows environments. Additional protocols such as Apple Talk for the Macintosh and IPX/SPX for Novell networks, as well as non-Windows implementations of TCP/IP require the AR-NC5J NIC.

[6]AR-EB9 is necessary for Network Printing.

	AR-M355UA/NA AR-M455UA/NA		AR-M550U/N	
3,500 Sheet Large Capacity Paper Cabinet			AR-LC6	$700.00
Duplex Module	AR-DU3	$215.00		
Duplex Module with Multi-sheet Bypass Tray	AR-DU4	200.00		
Finisher 3	AR-FN6	480.00		
Two Tray Stapler Finisher			AR-F15	1,450.00
Multi-Position/Saddle-Stitch Finisher4	AR-FN7	1,425.00	AR-F16	2,300.00
8 Bin Mail Box Stacker/Finisher5	AR-MS1	490.00		
Three Hole Punch Module (requires AR-FN7)	AR-PN1B	350.00	AR-PN4B	400.00
Post-sheet Inserter Finisher			AR-CF2	1,125.00
Exit Tray (not compatible with AR-FN7)	AR-TE3	33.00		
Upper Exit Tray Extension6	AR-TE4	18.00		
Right Side Cabinet/Exit Tray6	AR-TE5	73.00		
Commercial Data Security Kit with updated software (U Version)	AR-FR22U	226.00	AR-FR11U	277.00
Commercial Data Security Kit with updated software (N Version)	AR-FR21U	226.00	AR-FR11U	277.00
Fax Expansion Kit 33.6 Kbps Super G3	AR-FX12	550.00	AR-FX8	650.00
8 MB Memory Expansion for Fax Expansion Kit	AR-MM9	100.00	AR-MM9	100.00
Network Scanner Expansion Kit*, 2	AR-NS3	450.00	AR-NS3	450.00
Printer Upgrade Kit with 40 GB Hard Drive*,7	AR-P21	720.00	AR-P19	1,600.00
Bar Code Font Kit	AR-PF1	315.00	AR-PF1	315.00
Post Script Expansion Kit 2	AR-PK6	200.00	AR-PK5	465.00
Application Integration Module (requires AR-NS3)	AR-AM1T	268.00	AR-AM1T	268.00
Digital 120 Volt, 15 Amps, Power Surge Suppression	AR-D5133NT	102.00		
Digital 120 Volt, 20 Amps, Power Surge Suppression			AR-D5143NT	111.00
Network Print Controller	AR-P21	720.00	AR-P19	1600.00
D Services		903.00		903.00

*Customer site installation/training includes set-up as printer ready for network installation by customer Network Administrator, with customer telephone assistance available from Sharp for network installation. On-site network installation assistance can be obtained on an open market basis through a separate contract from the local dealer. Contact your Government Account Manager with any questions. A Digital Site Survey is required.

[2]The AR-M355 and AR-M455 require the AR-P21 printer upgrade kit. The AR-M550 requires the AR-P19 printer expansion kit.

[3]For the AR-M355 and AR-M455 the AR-FN6 is not compatible with the AR-MS1 or AR-FN7. The AR-FN6 is not compatible with the AR-MS1 or AR-FN7.

[4]The AR-FN7 requires the AR-DU3. The AR-FN7 is not compatible with the AR-DU4 or AR-FN6.

[5]For the AR-M355 and AR-M455 the AR-MS1 is not compatible with the AR-FN6. The AR-MS1 is not compatible with the AR-FN6.

[6]Not compatible with AR-MS1 or AR-FN6

[7]For U models only

State of California Maintenance Pricing (Supplies Included)

Model	Low Volume			High Volume		
	Monthly Cost	Copies Included	Excess Copy Charge	Monthly Cost	Copies Included	Excess Copy Charge
AR-M162	$32.00	5,000	$0.0070	$58.00	15,000	$0.0030
AR-M277	$67.00	10,000	$0.0040	$87.00	25,000	$0.0022
AR-M355U/N	$77.00	15,000	$0.0035	$102.00	35,000	$0.0022
AR-M455U/N	$100.00	20,000	$0.0035	$132.00	45,000	$0.0022
AR-M550U/N	$137.00	30,000	$0.0035	$202.00	60,000	$0.0022

State of California Supply Pricing
(To be used if agency does not enter into a maintenance contract after 90 day warranty)

	Description	Quantity	Yield	Price
AR-M162				
AR-202MT	Black Toner - Carton	10 Ctgs.	160,000	$733.00
AR-202MD	Black Developer - Carton	10 Pkgs.	500,000	$236.00
AR-202ND	Black Developer - Package	1 Pkg.	50,000	$27.00
AR-M277				
AR-270MT	Black Toner - Carton	10 Ctgs.	250,000	$1,015.00
AR-271MD	Black Developer - Carton	10 Pkgs.	750,000	$222.00
AR-271ND	Black Developer - Package	1 Pkg.	75,000	$26.00
AR-SC1	Staples - Carton (for use with AR-FN5N)	3 Ctgs.	9,000	$39.00
AR-SC2	Staples - Carton (for use with AR-F14)	3 Ctgs.	15,000	$64.00
AR-M355U/N				
AR-455MT	Black Toner - Carton	10 Ctgs.	270,000	$814.00
AR-455MD	Black Developer - Carton	10 Pkgs.	1,000,000	$320.00
AR-455ND	Black Developer - Package	1 Pkg.	100,000	$37.00
AR-SC1	Staples - Carton (for use with AR-FN6)	3 Ctgs.	9,000	$39.00
AR-SC2	Staples - Carton (for use with AR-FN7)	3 Ctgs.	15,000	$64.00
AR-M455U/N				
AR-455MT	Black Toner - Carton	10 Ctgs.	270,000	$814.00
AR-455MD	Black Developer - Carton	10 Pkgs.	1,000,000	$320.00
AR-455ND	Black Developer - Package	1 Pkg.	100,000	$37.00
AR-SC1	Staples - Carton (for use with AR-FN6)	3 Ctgs.	9,000	$39.00
AR-SC2	Staples - Carton (for use with AR-FN7)	3 Ctgs.	15,000	$64.00
AR-M550U/N				
AR-621MT	Black Toner - Carton	10 Ctgs.	830,000	$1,060.00
AR-620MD	Black Developer - Carton	10 Pkgs.	1,250,000	$381.00
AR-620ND	Black Developer - Package	1 Pkg.	125,000	$44.00
SF-SC11	Staples - Carton (for use with AR-F15)	3 Ctgs.	15,000	$41.00
AR-SC3	Staples - Carton (for use with AR-F16)	3 Ctgs.	6,000	$25.00

Note: All equipment ordered under this contract includes a 90 day warranty that includes all supplies

Dealer Listing - Northern California

SB A2Z Business Systems
200 Valley Drive, #12
Brisbane, CA 94005
Contact: Rick Moran
Phone: 415-656-2400
Counties: San Francisco, San Mateo

Alpine Business Equipment
110 W. Lake Street
Mount Shasta, CA 96067
Contact: Rich Patrick
Phone: 530-926-2244
Counties: Siskiyou, Trinity

Atlantic Office Automation
890 Cowan Road, Suite 1
Burlingame, CA 94010
Contact: Vern Holloway, Lilli Li
Phone: 650-259-8088
Counties: Alameda, San Francisco,
          San Mateo, Santa Clara

DB MB SB Capital Business Machines
1336 Fourth Street
PO Box 1213
Eureka, CA 95502
Contact: Joe Dacus, Matt Cone
Phone: 707-443-9301
Counties: Del Norte, Humboldt

SB CPO Ltd.
2545 Scott Blvd.
Santa Clara, CA 95050
Contacts: Allen Duncan, Jim Keyes,
          Kim Coles
Phone: 408-727-3310
Counties: Alameda, San Mateo,
          Santa Clara,

DGM
4690 Longley Lane, Suite 22
Reno, NV 89502
Contact: Dave Pierce
Phone: 775-332-1850
County: Alpine "Tahoe area"

MB SB Linnco Services
3877-I Walnut Blvd.
Brentwood, CA 94513
Contact: Carol Beebe
Phone: 925-516-2679
Counties: Alameda, Amador,
          Calaveras, Contra Costa,
          San Joaquin, Stanislaus,
          Tuolumne

Newcal Industries
3266 Buskirk Avenue
Pleasant Hill, CA 94523
With Offices in San Francisco,
Pleasant Hill and Santa Clara
Contacts: Bob Insalaco, Mark
          Hipperson, Lotus Young
Phone: 925-588-2344
Counties: Alameda, Contra Costa,
          Marin, Napa, San Francisco,
          San Mateo, Santa Clara,
          Solano Sonoma

Pinnacle Document Solutions
470 Boulder Court, Suite 100
Pleasanton, CA 94566
With Offices in San Francisco, San
Jose, and Pleasanton
Contacts: Peter Bishel, Theresa Brown
Phone: 925-417-8400
Counties: Alameda, Contra Costa,
          San Francisco, San Joaquin,
          San Mateo, Santa Clara

MB SB Schoon Corporation
2559 Nicholson Street
San Leandro, CA 94577
Contact: Bob Schoon
Phone: 510-895-1381
Counties: Alameda, Contra Costa,
          San Francisco, San Mateo

MB SB Scott Tanner Business Equipment
122 Main Street
Quincy, CA 95971
Contact: Scott Tanner
Phone: 530-283-1688
Counties: Lassen, Modoc, Plumas,
          Sierra

SB Select Business Systems
550 W. Locust Avenue
Fresno, CA 93650
With Offices in Bakersfield , Fresno,
and Visalia
Contacts: Patricia Bopp,
          Suzy Santellano
Phone: 559-446-0123
Counties: Fresno, Inyo, Kern, Kings,
          Madera, Mariposa, Merced,
          Mono, San Luis Obispo, Tulare

Simple Office Solutions
1831 Gurneville Road
Santa Rosa, CA 95403
Contact: Tom Pierucci
Phone: 707-575-9429
Counties: Lake, Marin, Mendocino,
          Napa, Sonoma

Smile Business Products, Inc.
4525 Auburn Blvd.
Sacramento, CA 95841
With Offices in Sacramento, Stockton
and Santa Rosa
Contact: Kim Fortier
Phone: 916-481-7695
Counties: Amador, Calveras, El Dorado,
          Marin, Merced, Napa,
          Nevada, Placer, Sacramento,
          San Joaquin, Solano,
          Sonoma, Stanislaus,
          Tuolumne, Yolo

MB SB Tozier's Office Products
1803 Mangrove Ave., Suite A
Chico, CA 95926
Contacts: Jim Weir, Tiffini Salyer
Phone: 530-899-6977
Counties: Butte, Colusa, Glenn,
          Lassen, Plumas, Shasta,
          Sutter, Tehama, Yuba

SB Tri-County Business Systems
855 S. Main Street
Salinas, CA 93901
Contact: Melissa Mears
Phone: 831-758-1474
Counties: Monterey; San Benito,
          Santa Cruz

DB California - Certified Disabled Veterans Business Enterprise   **MB** California - Certified Micro Business   **SB** California - Certified Small Business

Dealer Listing - Southern California

Advanced Copy Systems
571 Redlands Blvd.
San Bernardino, CA 92408
Contacts: John Swayze and
Kendall Goslee and
Walter Ferguson
Phone: 800-442-5333
Counties: Riverside, San Bernardino

SB **Advanced Office Automation**
4277 Transport Street, Suite A
Ventura, CA 93003
Contact: Pat Silva
Phone: 805-644-1900
Counties: San Luis Obispo, Santa
Barbara, Ventura

MB **AM Copier Service**
SB 115 S.6th Street
El Centro, CA 92243
Contacts: Pedro Estrada and
Jose Bulmado
Phone: 760-352-6007
County: Imperial

Amerifax Inc
8360 Camino Santa FE
San Diego, CA 92121
Contact: Tim Wickers
Phone: 858-558-2000
County: San Diego

SB **C&D Solutions**
6704 Valjean Ave.
Van Nuys, CA 91406
Contact: Mike Call
Phone: 818-781-8110
County: Los Angeles

CELL Business Equipment
4 A Mason Street
Irvine, CA 92618
Contact: Matt Lackie
Phone: 949-830-1400
County: Orange

CELL Business Equipment
13200 N. Crossroads Park Way, #400
City Of Industry, CA 91746
Contacts: Ron Yano and Doug Kato
Phone: 562-695-7775
County: Los Angeles

MB **Complete Document Solutions**
SB 423 S. Hindry AVE, Suite B
Inglewood, CA 90301
Contact: Chris Urner
Phone: 877-237-0199
County: Los Angeles

Copier Expo
20635 Valley Blvd.
Walnut, CA 91789
Contact: Mr. Jin Choi
Phone: 909-468-5434
County: Los Angeles

SB **Copy Link**
3441 Main Street, Suite #100
Chula Vista, CA 91911
Contact: Kevin Marshall
Phone: 619-424-8000
County: San Diego

Crown Business Systems
930 S.La Brea Ave.
Los Angeles, Ca 90036
Contact: Jim Kim
Phone: 323-937-5600
County: Los Angeles

MB **Digitari Corporation**
SB **DBA ACS Digital Solutions**
1501 West Commonwealth
Fullerton, CA 92833
Contact: John Bardunias
Phone: 714-773-9999
County: Orange County

Imagecom Inc
8835 Balboa Ave., Suite B
San Diego, CA 92123
Contact: Irv Whitten
Phone: 858-565-7440
County: San Diego

MWB Business Systems
5700 Warland Drive
Cypress, CA 90630-5030
Contacts: Leila Byron and
Mark Johnson
Phone: 760-241-7979
Counties: Los Angeles, Orange County,
Riverside, San Bernardino

MWB Business Systems
3347 Michelson Dr., Suite 490
Irvine, CA 92612
Phone: 800-769-2679
Contact: Mark Johnson

MWB Business Systems
707 Wilshire Blvd., Suite 3650
Los Angeles, CA 90017
Phone: 800-769-2679
Contact: Leila Byron

MWB Business Systems
8577 Haven Ave., Suite 110
Rancho Cucamonga, CA 91730
Phone: 800-769-2679
Contact: Steve Walker

MWB Business Systems
9444 Farnham St., Suite 350
San Diego, CA 92123
Contacts: Chris Thomason
Phone: 800-769-2679
County: San Diego

MWB Business Systems
15060 Ventura Blvd., #100
Sherman Oaks, CA 91403
Phone: 800-769-2679
Contact: Leila Byron

MWB Business Systems
14397 Amargosa Rd.
Victorville, CA 92392
Phone: 800-769-2679
Contact: Charlotte Radtke

New Age Electronics
2190 Arnold Ctr. Rd.
Carson, CA 90810
Contact: Adam Carroll
Phone: 800-234-0300
County: Los Angeles

Nuworld Business Systems
13850-B Cerritos Corp
Cerritos, CA 90703-2467
Contact: Mr. Young H. Lee
Phone: 800-729-8320
County: Los Angeles

DB California - Certified Disabled Veterans Business Enterprise   **MB** California - Certified Micro Business   **SB** California - Certified Small Business

Dealer Listing - Southern California (continued)

Office Digital Solutions
1929 S. Manchester Ave.
Anaheim, CA 92802
Contact: Mr. Sean J. Kim, David Yoon
Phone: 714-740-7700
County: Los Angeles, Orange

Precision Imaging LLC
2231 Sturgis Rd., S-A
Oxnard, CA 93030
Contacts: Berno Pioli and Bruce Sims
Phone: 805-278-6501
Counties: San Luis Obispo, Santa
            Barbara, Ventura

Prodata Imaging, Inc
2152 Michelson
Irvine, CA 92612
Contact: Pete Gilmore
Phone: 949-851-5065
Counties: Los Angeles, Orange

Select Office Solutions
6229 Santos Diaz St.
Irwindale, CA 91706
Contact: Frank Mendicina
Phone: 626-334-0383
Counties: Los Angeles, Orange

ᴹB ˢB **The Performance Group**
2186 Eastman Ave., #104
Ventura, CA 93003
Contact: Peter Godinez
Phone: 805-289-0010
Counties: San Luis Obispo,
            Santa Barbara, Ventura

Valley Office Equipment
36-665 Bankside Drive #B
Cathedral City(Palm Springs), CA 92234
Contact: Tina Moose
Phone: 760-321-1560
County: Riverside

Victel Southbay
4429 Torrance Blvd.
Torrance, CA 90503
Contact: Ed Kambe
Phone: 310-371-1515
County: Los Angeles

DB California - Certified Disabled Veterans Business Enterprise   **MB** California - Certified Micro Business   **SB** California - Certified Small Business

THE SHARP DATA SECURITY KIT:
THE CORNERSTONE OF OPTIMUM SECURITY

Secure the Image Data: Be sure you leave nothing behind.

Designed to protect your confidential information, **Sharp's Data Security Kit** works as a **"digital shredder,"** offering several layers of advanced security. With both encryption and overwrite features, **Sharp's Data Security Kit** helps protect your confidential information from even the most sophisticated threats.

Data Encryption:

With 128-bit encryption, **Sharp's Data Security Kit** encrypts image data in the MFP (Multi-Functional Products) before it's written to the hard drive, RAM or ROM for print, copy, scan, or fax functions. This first layer of security provides peace of mind even while your documents are still active.
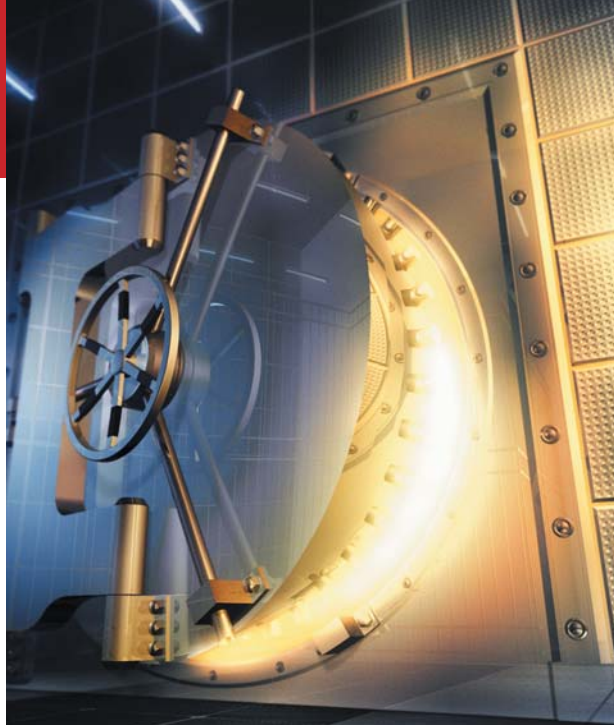
Automatic and Manual Memory Clear:

You can choose to have the **Data Security Kit** automatically overwrite all memory when the MFP is powered up, and/or after each print/copy/scan/fax job. Or, at any time, you can also choose to manually clear all memory for added versatility and control.
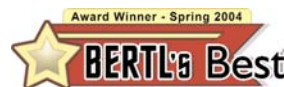
Data Overwrite:

Random numbers overwrite the information written to memory when a document is printed, copied, scanned or faxed. For the highest levels of security, **Sharp's Data Security Kit** can be set to perform up to seven overwrites - **more than any other competitor to date.**

- Hard disk overwrite for print, copy and scan functions
- RAM overwrite for print, copy and scan functions
- Flash ROM overwrite for fax function

BERTL Rated - Best
Security Solutions 2004

Award Winner - Spring 2004
BERTL's Best

State of California Copier Contract #1S-05-36-20
For additional information on Sharp equipment visit www.sharpbiznet.com/stofca

SHARP®

Sharp Electronics
One Sharp Plaza
Mahwah, NJ 07430

12/05